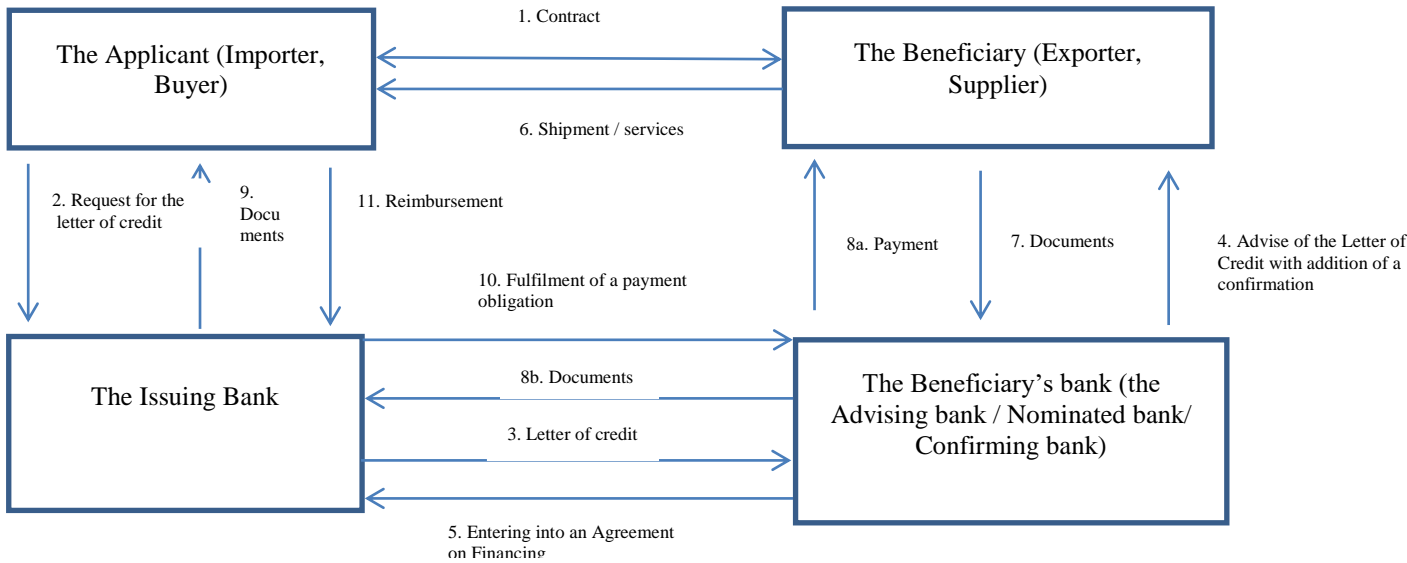


## Post-financing / discounting / negotiation of an uncovered letter of credit



1. The Applicant and the Beneficiary sign a contract.
2. The Applicant and the Issuing Bank sign an agreement on the letter of credit opening<sup>1</sup>
3. The Issuing Bank opens a Letter of Credit
4. Advise of the Letter of Credit with addition of confirmation
5. The Issuing Bank and the Beneficiary's Bank enter into an Agreement on Financing
6. The Beneficiary ships goods / provides services
7. The Beneficiary delivers the documents to the Beneficiary's Bank
  - 8.a. The Beneficiary's Bank makes a payment under the Letter of Credit
  - 8.b. The Beneficiary's Bank sends the transaction documents to the Issuing Bank and provides post-financing for the agreed term / performs Discounting until expiry of the deferment period under the Letter of Credit
9. The Issuing Bank sends the documents to the Applicant
10. Repayment of liabilities to the Beneficiary's Bank upon expiry of the financing period
11. The Applicant repays the financing obligations upon expiry of the financing period

<sup>1</sup> For "at sight" letters of credit Post-financing is provided, for "deferred payment" letters of credit Discounting is provided.